

Giuricin Andrea

Global expert in regulation and privatization in the transport sector

Curriculum Vitae

Personal Information

Surname / First Name	Giuricin Andrea
Telephone	██████████
Address	██
E-mail	████████████████████
Nationality	███
Date of birth	██████
Gender	███

Work Experience

Dates	Since January 2018
Occupation or position held	Senior Transport Consultant at World Bank
Main activities and responsibilities	Consulting in regulation and privatization in rail sector Reform of Thailand railway sector, regulation, business plan of railway operator. Open access competition in Tanzania with a focus on the economic regulation (capacity and track access charge). Investment plan project in Azerbaijan for ADY and economic regulation. Regulation of the railway sector in Ethiopia , with a focus on the railway reform and the creation of a regulatory authority. Regional commuter rail business development. South Africa Railway logistic reform in charge for the support in the creation of the economic regulator, analysis of the cost of the infrastructure manager, Track Access Charge and network Statement. Ukraine railway reform to introduce European regulation with a focus on track access charge and institutional reform support.
Dates	Since October 2018
Occupation or position held	CESISP – University Milan Bicocca
Main activities and responsibilities	Head of transport Department in the center of research Creation of a center of research on transport at CESISP - University Milan Bicocca with the main stakeholders of the sector, including railway undertakings and infrastructure manager, and public transport with creation of discussing paper and conferences.
Dates	Since January 2017
Occupation or position held	University Milan Bicocca
Main activities and responsibilities	Adj. Prof. in Transport economics Adj. Prof. for master courses of transport economics at University Milan Bicocca.
Dates	Since September 2018
Occupation or position held	Expert in transport and logistic for the United Nations
Main activities and responsibilities	Consulting in Transport sector Task force member and expert in UNECE conferences at global level and consultant for railway sector (July 2021).
Dates	Since September 2014
Occupation or position held	UIC – International organization of Railway
Main activities and responsibilities	Adj. Prof. on railway courses Adj. Prof. at courses on regulation, operations for rail freight, high speed rail and commuter rail in several programs organized by the UIC (Union International Chemins de Fer).

Dates	Since July 2019
Occupation or position held	European Training Centre for Railways – College of Europe
Main activities and responsibilities	Adj. Prof. on railway courses Adj. Prof. at course on regulation in railways.
Dates	Since January 2010
Occupation or position held	Economic regulation advisor
Main activities and responsibilities	Consulting in economic regulation in Transportation sector Cooperation and analysis with Government and Authorities in many Countries on economic regulation in utilities sector: Authority for Transport and Competition Authority in Italy, CNMC in Spain, CMA in United Kingdom and Rail Safety Regulator in South Africa.
Dates	Since December 2013 ongoing
Occupation or position held	CEO of TRA Consulting (Barcelona and Milan)
Main activities and responsibilities	Strategic Consulting in Transportation sector. TRA consulting has international customers from Europe, Middle East, Asia, working with the top management (CEO and President) in the strategic and operational decisions for the transport and infrastructures. Analysis about Privatization and Regulation in the Utility sector, with focus on Infrastructure and Transport. Global customer from Europe, Asia, Africa and America
Dates	Since April 2025 – ongoing
Occupation or position held	Sub-contractor for EY on Rail Baltica study for the European Commission
Main activities and responsibilities	Consulting in economic regulation (capacity allocation, track access charge, business model, ROSCO) for DG Reform project on the Rail Baltica.
Dates	Since February 2025 – April 2025
Occupation or position held	Advisor to CPK
Main activities and responsibilities	Consulting in economic regulation (capacity allocation, track access charge, business model, ROSCO) for 30 bln Euro project in Poland connecting air and HSR.
Dates	Since April 2024 – January 2025
Occupation or position held	Sub-contractor for KPMG on Input study on rail vertically integrated undertakings in the European Union
Main activities and responsibilities	Analysis about VIU in Italy and France and support for others European Countries
Dates	Since September 2020 – on going
Occupation or position held	Economic regulation and business development consultant for Airports
Main activities and responsibilities	Consulting in economic regulation and business development of Airports in Italy with relationship with main stakeholders of the sector.
Dates	Since October 2025 – on going
Occupation or position held	Advisor for the CEO of California High Speed Rail Authority
Main activities and responsibilities	Consulting in economic regulation and business development with focus on: <ul style="list-style-type: none"> - Analysis on the possible business models, including a separation between the infrastructure manager (InfraCO) and Railway Undertakings. - Development of a model of a InfraCO and definition of the regulation for the track access charge and the capacity allocation - Benchmarking analysis on the InfraCO revenues and cost at global level, especially with a focus on the European Infrastructure Managers
Dates	Since December 2023 – March 2024
Occupation or position held	Hellenic Train

Main activities and responsibilities	Consulting in economic regulation for track access charge and capacity allocation for regional and long distance trains.
Dates	Since November 2022 – ongoing
Occupation or position held	European Airlines
Main activities and responsibilities	Consulting in economic regulation, business development, environmental impact, competition analysis and merger and acquisition.
Dates	Since January 2023 – October 2023
Occupation or position held	ITA Airways
Main activities and responsibilities	Intermodality between rail and air project in Rome Fiumicino airport: analysis, regulation, SWOT, gap analysis.
Dates	Since April 2009 – December 2022
Occupation or position held	Creation of Strategic Office at ITALO - Nuovo Trasporto Viaggiatori and now special advisor for the CEO, first Private High Speed Operator in Europe – Strategic and operational Consultant
Main activities and responsibilities	Creation and management of studies office directly with CEO and President of NTV. Support the CEO in terms of regulation and privatization of this Utility. <ul style="list-style-type: none"> - Analysis for the reduction of the access charge from 14.7 euro per TKM to 8.2 euro per TKM and access charge benchmarking. - Analysis on the regulation of the liberalization in Italy and World - Assisting Authority of Transport regulation (ART). in the strategy of development in period of start up. - Studies on the privatization of the rail sector in Italy
Dates	Since September 2014 – December 2015
Occupation or position held	Creation of Strategic Office at ATM (Azienda Trasporti Milanese), the first Italian public transport company with around 1 bln USD revenues and managing the metro of Copenhagen and in Thessaloniki.
Main activities and responsibilities	Creation and management of studies office directly with CEO and President of ATM. Support the CEO in terms of regulation and privatization of this Utility. Support the CEO in terms of benchmarking analysis, European strategy and providing studies. <ul style="list-style-type: none"> - Analysis for the CEO of the impact of the regulation in the Public Transport - Regulation at Italian and European level - Analysis of the subsidies and revenues of the company and benchmarking with others companies in the World
Dates	Since November 2017 - ongoing
Occupation or position held	Senior advisor for international and infrastructure funds
Main activities and responsibilities	Business analysis and investment analysis for international funds in the transport, logistic and infrastructure sector (highways, airports, railways, airlines, ports)
Dates	January 2022 – February 2023
Occupation or position held	Iryo, the first HSR competitor in Spain
Main activities and responsibilities	Consulting in economic regulation and business development.
Dates	June 2022 – November 2022
Occupation or position held	RAM
Main activities and responsibilities	Support to the Italian Logistica and Transport Plan for the Ministry of Infrastructure and Sustainable mobilities in Italy (MIMS)
Dates	January 2022 – April 2023
Occupation or position held	ADY
Main activities and responsibilities	Consulting in Track Access Charge and commuter rail
Dates	October 2019 – April 2020
Occupation or position held	Thalys

Main activities and responsibilities	Consulting in Report on the HSR business model, competition, cost analysis, maintenance model
Dates	January 2015 – March 2017
Occupation or position held	Strategic and operational Consultant at Korail
Main activities and responsibilities	Consulting at the directors of Korail, leading company in the Rail sector in South Korea. Business development, Maintenance, ROSCO, Revenue Management and competition in the High Speed Rail sector. Main Activities: <ul style="list-style-type: none"> - Regulation of the railway sector - Cost control for the HSR - Revenue management and increase productivity of the rolling stock - Access charge level: benchmarking analysis - Meeting with CEO and Director to explain development of railway industry
Dates	Since September 2018 to December 2018
Occupation or position held	Consultant for the CEO of Royal Railway of Cambodia
Main activities and responsibilities	Developed a program of training for the top management of RR about the operations, management, cost efficiency, regulation, quality control and revenue management
Dates	Since September 2016 to December 2019
Occupation or position held	Visiting Professor at China Academy of Railways Sciences
Main activities and responsibilities	Consultant for the business model development and analysis implementation in the High Speed in China and economic regulation: <ul style="list-style-type: none"> - Benchmarking analysis between Europe and Asia Countries - Liberalization and privatization of the system - Track access charge modelling
Dates	Since January 2013
Occupation or position held	Guest lectures
Main activities and responsibilities	Professor for international Organizations and Universities in Teheran, Madrid, Beijing and Paris at ITEJ in Tokyo, Japan, at University of Northampton, UK, European University Institute of Florence, Italy, at IBMEC University in Belo Horizonte, Brazil, at HCMC University of Transport, Vietnam and at Kasetsart University and at the Bangkok University College International in Bangkok, Thailand about liberalization and privatization.
Dates	August 2020 – July 2021
Occupation or position held	Economic regulation consultant for Department of Transport for the project HS2 in UK
Main activities and responsibilities	Consulting in economic regulation in Transport sector Sub-contractor for the project HS2 in UK as expert in regulation and in business modeling in the high speed rail for Atkins.
Dates	May 2021 – March 2022
Occupation or position held	Economic study on demand of a new rail logistic terminal in Venice Port
Main activities and responsibilities	Consulting in economic and demand analysis in Transport sector Analysis of infrastructure and demand for a future rail logistic terminal in the NorthEast of Italy, Venice Marghera Port
Dates	Since August 2014 – April 2024
Occupation or position held	Consultant at ECORAIL , train operating company in Spain.
Main activities and responsibilities	Strategic consultancy to create a private competitor in Rail sector in Spain. The activity is concerning in developing the business model of the company. <ul style="list-style-type: none"> - Business plan for new railway undertaking - Benchmarking analysis - Revenue and yield management for RU - Competition analysis - Regulatory analysis for RU - Study and meetings for the CNMC, the National Authority for Transport and Competition about the Rail sector

Dates Since October 2021 – June 2022
Occupation or position held **Rail regulation for the development of Rail Baltica**
Main activities and responsibilities **Consulting in economic regulation in Rail sector**
As expert in regulation and in business modeling, creating the regulation for Rail Baltica project together with Atkins.

Dates Since January 2011
Occupation or position held **Activity at European Level**
Main activities and responsibilities

- Creation of the association of new entrants in rail passenger sector, ALLRAIL
- Meetings and presentations with the Directions of Competition and Transport of the European Commission to explain the competition and rail sector evolution.
- Keynote speaker for the European Union Agency for Railway conference about the Single European Railway Area
- Chairman and keynote speaker in Transport and infrastructure events
- Analysis for the CMA, Competition and Market Authority in UK to explain the rail system in Italy and regulation of the new Authority for Transport
- Digital strategy for a new entrants, MTR express, directly for the CEO of the company
- Development of business for suppliers of new entrants
- Maintenance contracts of new entrants analysis
- Demand development in the competitive and non competitive markets.
- Meeting with CEO of Westbahn to discuss idea to improve the railway system all around Europe
- **Invitation from European Commission to group of discussion on Track Access Charge and Capacity allocation (PRIME)**

Dates Since September 2013
Occupation or position held **Speaker and Chairman at global event of the European Parliament, South American Governments (Brazil, Argentina), European Commission, Germany's Government**

- Guest Lecture at University Milano Bocconi
- Expert in a conference organized by Paris-Dauphine on the rail economic regulation
- Speaker at roundtable at GSMA conference in Barcelona with TELCO regulators from all the world.
- Speaker for International Institute of Communications in Miami
- Keynote speaker for the Government of Argentina in the event on Telecom and media reform
- Speaker in Brasilia in the forum of Regulation of telecom sector
- Chairman in different rail and public transport conference at global level (Africa Rail, Smart Rail, Iberian Rail Development,
- Chairman at ACTE (Association of Corporate Travel Executives) Forum Milan November 2015
- Creation of Master in Tourism sales Management in cooperation with University Milan Bicocca and Federviaggio, in February 2013
- CERRE, UIC, European Ideas Network, KAS, European Commission and Florence School of Regulation speaker by-invitations seminars on transport and public finance sector.
- At UIC seminar on the regulation of the railway sector.
- At European University Institute, speaker on the rail competition in a privatized and liberalized railway system (Italy)
- Air and Rail Transport seminar at UIC, WCTR, ENAC, DGMOVE.

Main activities and responsibilities **Expert in Policies and regulation of Utilities**

Dates Since September 2008 - December 2019
Occupation or position held Analysis about Privatization and Regulation at the Think Tank Istituto Bruno Leoni
Main activities and responsibilities **Expert in Policies and regulation in the Utilities**

Dates	Since October 2018
Occupation or position held	Member of the Italian board of GBTA – Global Business Travel Association
Main activities and responsibilities	GBTA, Global Business Travel Association, the world's largest professional association representing the \$1.4 trillion business travel industry.
Dates	Since July 2025
Occupation or position held	Member of the advisory board – Interregional Alliance for the Rhine-Alpine
Main activities and responsibilities	Consultive role in the corridor EGTC
Dates	June 2017 – June 2018
Occupation or position held	Strategic consultant for the merger of UVET Group with Blue Panorama
Main activities and responsibilities	Responsible for the President of UVET Group of the business plan for the bank , benchmarking activity and M&A process.
Dates	Since September 2015
Occupation or position held	Purdue University, University Southern California, University of Minnesota and Michigan State University
Main activities and responsibilities	Adj. Professor in Management Analysis of business case of the most important Italian companies and brands included all the utilities.
Dates	Since September 2008
Occupation or position held	Analyst in several Italian and International Newspaper (Wall Street Journal, BBC, Financial Times, Washington Post, Reuters, Bloomberg, Xinhua, El Pais, Le Monde, Expansion, Les Echos, The Guardian, El Economista, O Globo, Hurriyet, India Times, Gulf Times, Sole 24 Ore, Business Week, The Malay Mail, Corriere della Sera, Repubblica, Espresso, Panorama, Il Messaggero, RAI 1, RAI 3, Sky, Bloomberg TV, Euronews, Reteconomy)
Dates	Since July 2007
Occupation or position held	Editor in several Italian and International Newspaper on Utility sector (El Pais, El Economista, Diario Economico, Libero, Il Foglio, Il Fatto Quotidiano, Panorama, Tempi, Airpress, Il Sussidiario, Capo Horn, L'Occidentale, Longitude, L'Unione Sarda)
Publications	
Books or chapters:	<ul style="list-style-type: none"> - Mobile phone competition in Italy, Istituto Bruno Leoni, 2009 - How to prepare Brazil for a digital future?, Consumer Choice Center, 2019 - The digital market in Latin America, setting regulation to promote its development, New Directions, 2017
Selected Interviews	<ul style="list-style-type: none"> - https://www.reuters.com/article/telecom-it-niel-idUSL8N1470KA20151218 - https://www.bloomberg.com/news/articles/2016-03-21/wanted-new-telecom-italia-ceo-with-experience-in-media-industry - https://www.bloomberg.com/news/articles/2013-09-05/telecom-italia-said-to-mull-owners-change-amid-investor-search

Education and training

Dates	January 2011
Title of qualification awarded	PhD in Institutions, Administration e regional Politics. Thesis on air transport system in Milan Area.
Name and type of organisation providing education and training	Jointly organized by University of Pavia, University of Milan, Catholic University of Milan and Polytechnic of Milan and visiting in University of Barcelona, Spain
Dates	March 2007
Title of qualification awarded	Master in Economics <i>with honors</i> ; Thesis on “Liberalization of air transport in Europe”.
Name and type of organisation providing education and training	University of Milan Bicocca
Dates	December 2004

Title of qualification awarded	Degree in International Economics <i>with honors</i> . Thesis on the impossibility of a paretian liberal.
Name and type of organisation	University of Milan Bicocca and Erasmus in Paris XII, France

Personal skills and competences

Mothertongue	Italian
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Self-assessment <i>European Level</i> (*)	Understanding		Speaking		Writing
	Listening	Reading	Spoken interaction	Spoken production	

French	Fluent	Fluent	Fluent	Fluent	Fluent
English	Fluent	Fluent	Fluent	Fluent	Fluent
Spanish	Fluent	Fluent	Fluent	Fluent	Fluent
Catalan	Fluent	Fluent	Basic	Basic	Basic
Portugues	Basic	Basic	Basic	Basic	Basic

